



DJAMEL EDDINE HARRAT

SKILLS

- Territory management
- Sales force
- Market trends understanding
- Customer relation
- Profit and revenue-generating strategies
- Team oversight
- Sales and market development
- Complex project negotiations
- Rapport and relationship building
- Sales proves
- Excellent communication skills
- Communication and engagement techniques
- Excel proficiency

EDUCATION

June 2020

University of DJILALI LIABES

SIDI BEL ABBES , ALGERIA

Diploma of Master Degree:

English Language 'Literature and Civilization'

Faculty of Letters, Languages and Arts,
Level of Study

CERTIFICATIONS

July 2015: Obtained a Baccalaureate degree in foreign language (Spanish language).

June 2018: Obtained a Licence degree in English language.

June 2020: Obtained a master degree in English Language on 'Literature and Civilization'.

📞 0507034374

✉️ Djamel_lionn@hotmail.com

📍 6b St Deira, Dubaï, UNITED ARABIC EMIRATES 99247



June 15th 1995

• PROFESSIONAL SUMMARY

Established strong, supportive relationships with families, encouraging parental involvement to boost children's achievement. Maintained daily records of class attendance, liaising with caregivers to address issues. Created welcoming, positive classroom environments, encouraging children to express opinions, thoughts and feelings. Evaluated students' academic progress, liaising with parents to facilitate cohesive learning environments at home and in school. Assessed, recorded and reported on child development, progress and attainment to ensure education goals were consistently met.

WORK HISTORY

05/2020 - 01/2022

MACTALONG / SIDI BEL ABBES, ALGERIE

Language & Literature teacher

- Helped all children to reach their full potential across subjects.
- Set and marked assessments in line with curriculum requirements.
- Ensured security and wellbeing of children, verifying that all health and safety requirements were consistently adhered to.
- Integrated creative learning strategies, such as games and team-building exercises, resulting in increased classroom engagement.

LANGUAGES

Arabic: Native language

English: C2

Master or proficient

French: C2

Master or proficient

Spanish: A2

Elementary

- Supervised and mentored teaching assistants to build confidence and cultivate effective classroom environments.
- Used behaviour management techniques to maintain positive learning environments.
- Created daily lesson plans targeted to current curriculum standards.

04/2017 - 03/2020

Group KHELLAF / Oran, ALGERIA

Teacher in privat School for kids.

- Planned long-term learning schemes to meet exam targets.
- Collaborated with teaching teams to implement improved learning schemes.
- Monitored and reported on students' performance to aid development.
- Devised homework to enhance student learning and confidence.
- Coordinated educational school trips to broaden student learning.
- Adapted teaching styles for varying student capabilities and requirements.
- Tutored students individually, improving attainment levels.
- Marked student work with clear improvement feedback.
- Confidence and cultivate effective classroom environments.
- Supervised and mentored teaching assistants to build confidence and cultivate effective classroom environments.