



AHMED ELDIBABY

Head of the Club

PROFILE

Seeking to Transfer Broad-Based Skill Set, Several Years of Experience in club Management, Revenue Growth and Sales/ Marketing Success into Location Management Position

Results-focused, quality-driven professional with extensive experience in staff development and training, sales, and management positions, demonstrating consistent achievement of objectives, strong multi-tasking and service skills, and dedication to organizational goals. Advanced presentation and relationship development abilities, with track record of success improving services.

CONTACT

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PERSONAL INFO

Date of Birth: August 1, 1982
Gender: Male
Nationality: Egyptian
Marital Status: Married

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SKILLS

communication
Microsoft Office
Customer Service
Teamwork
Leadership
Languages

EDUCATION

BACHELOR, PHYSICAL EDUCATION

October 1999 – May 2003

Very Good Final Evaluation, Helwan University – Egypt.

Approved Certificate in Sports Marketing and Sponsorship(online)

September 2019 – January 2020

Barça innovation hub universities (Spain)

Approved Certificate in Sports Facilities Management(online)

December 2018 – May 2019

Barça innovation hub universities (Spain)

WORK EXPERIENCE

Amwaj services [Qapco-Al Reem Club – Head of the Club]

May 2016 – Present.

- Responsible for all daily operations of the club facilities (2 Kitchen, 2 Restaurant, Recreational facilities, and lodging) with a contract worth QAR 24,434,610.
- Managing One hundred -five employees and supervised by (Catering supervisor, Executive chef, Recreation supervisor, Housekeeping supervisor).
- Monitoring equipment to ensure proper operation. Develop and adherence to a yearly preventive maintenance schedule.
- Created partnerships to enhance communication and maximize business opportunities.
- Organizing the Club Annual Plan of Meetings, Activities.
- Monitoring work performance and quality assurance implementing Haccp.
- Performing other related duties as assigned by client management.
- Developing producer relating to services to maintain operations.
- Building a team environment in the club.
- Ensuring that health and safety processes are established and in the club.

Amwaj services [QAPCO-AI Reem Club Sports and Senior Recreation Supervisor – Karate Coach]

January 2013 – April 2016

- Promoting the Club Sport program to the club.
- Responsible Areas (Two Gym & spa, Two Tennis court, Basketball Court, Volleyball Court, Badminton Courts, Football field, Squash court, Bowling Center, Two Swimming Pool)
- Planning recreation and social activities for the adult and kids.
- Organizing and coordinating activities for different age groups.
- Demonstrating and training residents in performing various activities.
- Developing leisure and athletic activities to improve physical and mental well-being of the club members.
- Ensuring smooth functioning of the facility.
- Managing and supervising recreation staff (twenty-five).
- Requesting necessary equipment and sport materials for recreation.
- Preparing recreation budget and getting approved by the management.

Amwaj services [QP- AI Shaheen Club Sports Coordinator- Karate Coach]

August 2009 – December 2011

Providing close supervision of all activities, coaching a variety of sports programs that include Karate, volleyball, football, Scheduling and attending sporting games or matches for participants to compete in, Managing and supervising recreation staff (thirteen).

Amwaj services [QP- Dukhan fitness center Senior Fitness Coach]

March 2008 – July 2009

Performing fitness assessments and providing consultations to clients, instructing clients on how to use equipment safely and effectively, Supervised clients closely and ensured they do not commit mistakes while exercising, Educated clients on healthy eating habits and active lifestyle and Successfully increased new clients enrollment.

Smouha Sporting Club - Egypt [Karate Coach- Physical Fitness Coach]

November 2006 – March 2008

Instructing hundreds of students of Karate, specialized in kumite and Shotokan karate styles, Providing instruction for students at all levels beginner to advance, Adjusting teaching style dependent on age and skill level Participate all exams and competitions, Created and implemented an off-season speed, agility, quickness program and worked with coaches to create a summer speed, agility, quickness program in support of all Karate teams.

Maria Al Alam Club- Alexandria – Egypt [Karate Team Head Coach- sports coordinator]

June 2004 – Mar 2008

El Mostakbal School - Alexandria – Egypt [Physical Education Teacher]

October 2006 – July 2007

- Providing health and physical fitness education in classroom setting twice per week.
- Promoting teamwork through group sports activities and partner-related games.
- Planning educational lessons in coordination with other athletic and related-academic teachers.
- Encouraging students to participate in physical activity even outside of the Physical Education (PE) class.
- Motivating children to be active in sports activities of the school and other activities of the community
- Assisting the school administration with other school activities and events

Gaffer Abn AbyTalb School - Alexandria – Egypt [Physical Education Teacher]

Oct 2005 – July 2006

EL Agamy Modern School, Alexandria – Egypt [Physical Education Teacher]

October 2003 – July 2005

CERTIFICATIONS & TRAININGS

Approved Certificate in Communication in Sports Organizations Barça innovation hub universities	March 2021
Approved Certificate in Sports Ticketing Barça innovation hub universities	December 2020
Approved ISO 22000:2018 - Elements of Food Safety Management System (FSMS)(online) Alison (Ireland)	June 2020.
Approved Diploma in Food safety – revised 2017(online) Alison (Ireland)	May 2020
International Course for Karate Coach Qatar Taekwondo, Judo & Karate Federation	October 2019
Kettlebells: Mastering the Swing American Council on Exercise	February 2019
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ACE IFT® Model: Personal Training Program Design American Council on Exercise	February 2019
Designing Sports Conditioning Workouts for Group Fitness American Council on Exercise	February 2019
International Course for Karate Coach Egyptian Karate Federation	October 2014
Basic First Aid & CPR Gulf Training Center	January 2013
Basic Fire Fighting Venture Gulf Training Center	January 2013
International Course for Karate Coach Qatar Karate Federation	October 2012
Sports facilities management International academy for applied science	August 2012
International Course for Karate Coach Qatar Karate Federation	May 2011
Specialist sports Injury and sports massage International academy for applied science	December 2012
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sports business strategy and marketing Aspire Dome, Doha, Qatar.	December 2010
International Course for Karate Coach Egyptian Karate Federation	July 2005
1st International Course for Karate Masters Faculty of Physical Education for Men	February 2003
2nd International Course for Karate Coach Arab African Academy for Sport	August 2002

SPORTS AWARDS AS A COACH

- Qapco Club players achieved 1st place in the Qatar Karate Championship (2014-2015).
- Qapco club, karate team participation in the International Karate Open in Dubai UAE (2014).
- Qapco Club players achieved 1st, 2nd and 3rd place in the Qatar Karate Championship (2013-2014).
- Champion Qapco club player achieved 5th place in the International Karate Open in Qatar (2014).
- Al Shaheen Club players achieved 1st, 2nd and 3rd place in the Qatar Karate Championship (2011-2012).
- (Physical fitness – physiotherapist) Coach with Amwaj Football Team and we achieved 1st place in Chairman's Cup Tournament 2010.
- (Physical fitness Coach with Dukhan Football Team and we achieved 3rd place in Chairman's Cup Tournament 2009.
- Maria Al-Am Club players and Al-Hadarh Youth Club players achieved 1st, 2nd and 3rd place in the Arab Republic of Egypt and Alexandria Karate Championship (2004-2008).

VOLUNTEER EXPERIENCE

- Event Coordinator in Qapco "Al Reem Club of sports Day from 2012 - 2019.
- Technical Director in Qapco Club 2nd Football Tournament 2014.
- Organizer for Qapco and Qatofin employees Qatar National Sports Day and set a world record for consecutive football passes.
- Technical operations associate in Qatar -Arab games 2011.
- Volunteer for the media center in Asian Cup.
- Volunteer for against match (Brazil's and Argentina) in Qatar.
- Basketball Instructor for the special needs team.



Karate Coach certified by the Qatar karate Federation

2010

Member of Egyptian Professional Sports Syndicate

2003

Karate Coach certified by the Egyptian Karate Federation

2003

MEMBERSHIPS

LANGUAGES

Arabic (Mother Tongue)



English

